

# Coface Business Finder

## FIND YOUR FUTURE BUSINESS PARTNERS WITH COFACE BUSINESS FINDER

**Coface Business Finder** searches the largest database in CEE and helps you to select your target group. All companies have been credit-checked by Coface to ensure the best quality of your future business partners.

### Select new target groups in Central and Eastern Europe

Go to the online platform **Infolcon** and find your future business partners in 3 easy steps:

#### 1. Filter companies by various criteria

You can customize your selection by using the filters in our interactive online tool Business Finder on <http://icon.cofacecentraleurope.com>. The following criteria can be changed to fine-tune your target group:

- **Location:**

Filter companies by their country, region, city or zip-code. This selection is based on the main address or headquarters. You can make multiple or "is not" selections.

- **Sectors:**

Select up to 3 NACE codes or type in a keyword to describe the sector. The selection "is not" excludes certain activities.

- **Company Details:**

From number of employees, turnover, total assets and established date to legal form type you have several options to filter companies by key figures and company details. All key figures are always the latest available ones.

- **Executives:**

With this choice you limit your selection to companies where the chosen key contacts are available.

- **Import / Export:**

Depending on their import and/or export activity, companies can also be filtered.

#### 2. Select the information that you want in the results

After you have decided on your target group, define your output on the second Business Finder page. If no other output information is added, the **general information** of the chosen companies will be shown in the output file, including: company name and address, company ID's, registration country, legal form, established date, NACE code and description (if available).

Additionally, you can select further information to be shown in the output file:

- Executive contact details
- Company contact details
- Company size
- Key financials
- Import / export countries



### 3. Customize your selection as often as you want before you purchase and download the final list

Preview the results of your selection to make sure it contains the information you need. You can store your search for later usage. Go back anytime to run the search again or adjust parameters to get different results. When you are ready, proceed to order.

#### Your benefits at a glance:

- **Coverage:** biggest database in Central and Eastern Europe with 30 million companies
- **Quality:** all companies already credit-checked by Coface with a credit assessment range of 4-10
- **Usability:** interactive tool with unlimited possibility to set and change filters before purchase
- **Customization:** your selection can be changed as often as you want to fine-tune your target group
- **Transparency:** number of companies according to the filters you set is shown during selection as-you-type
- **Immediate results:** the output file is being generated in the instant you set your order

• FIND AND REACH  
NEW BUSINESS  
PARTNERS

• UPDATE AND  
ENRICH YOUR  
CRM / CONTACT  
DATABASE

• ANALYZE YOUR  
MARKETS AND  
COMPETITORS

<http://icon.cofacecentraleurope.com>



#### FOR FURTHER INFORMATION PLEASE CONTACT:

**UAB COFACE CREDIT MANAGEMENT SERVICES**  
A. TUMENO STR. 4 , LT-01109 VILNIUS  
TELEPHONE: (+370-5) 2791727  
FAX: (+370-5) 2791754  
E-MAIL: OFFICE-LITHUANIA@COFACE.COM

[www.coface.lt](http://www.coface.lt)